

**General Questions**

Company Name:

Dongguan Cheng Mei Furniture Co., Ltd.

Company Website:

[www.salotto.com.hk](http://www.salotto.com.hk)**Contact Information**

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Company Size (2008 Revenue in USD):

15 million

For which territories do you want to hold a GREENGUARD license?

USA

North America (includes USA + Canada / Mexico)

USA + EU

North America + EU

USA + ROW (excludes EU and Mexico / Canada)

Worldwide

√

**SEATING**

What types of seating products are you interested in certifying? How many products (model numbers) for each type? List product names if available (attach sheets as needed)

	Interest	# Products
Upholstered		
Task/Executive	✓	50
Lounge/Sofas	✓	Approx. 10
Guest/Side		
Auditorium		
Hospitality/Restaurant		
Wood		
Task/Executive		
Lounge		
Guest/Side		
Auditorium		
Hospitality/Restaurant		
Specialty Other (e.g. Metal and/or Plastic)		

Total # of Products (# of Model Numbers)

Approx. 60

If the answer above does not include wood chairs, then, are there any wood options on the upholstered chairs? And, if so, what are they?

	Y/N
Finished Wood Bases?	
Finished Wood Arms?	
Finished Wood Legs?	
Finished Wood Backs?	
Finished Wood Frames?	✓

How many manufacturing locations do you have?

	# Locations
All operations at a single location	✓
Upholstering	
Framing	
Wood Finishing	
Other	

Do you buy and sell any products from a contract manufacturer? Provide the number of manufacturers and products, if applicable.

# of Contract Manufacturers	7	(Approximate)
# of Contract Products	50	

## GREENGUARD Sales Questionnaire Open Plan Workstations

### Manufacturing Questions

What types of systems products are you interested in certifying? How many products for each type? List product names

	Interest	# Systems
Panel Based Workstations - Monolithic and/or Tile Based	<input checked="" type="checkbox"/>	Approx. 30 ~ 50
Desking Systems (with screens rather than full height panels)	<input checked="" type="checkbox"/>	Approx. 30 ~ 50

Do you have wood options? Y/N   
 How many wood finish systems do you use? #   
 For which components are wood options available?

	indicate if available
Wood Panels?	<input type="text"/>
Wood Worksurfaces?	<input checked="" type="checkbox"/>
Wood Storage Fronts?	<input checked="" type="checkbox"/>
Wood Trim?	<input type="text"/>

Are any of the panels constructed with wood frames? If so, for which systems are they available?

Wood Frames? Y/N  On all systems? Y/N

What core materials are used in the panels/screens? For example, mineral wool insulation, fiberglass board insulation, fiberglass batt insulation, hardboard, etc.

	indicate if available
Mineral Wool	<input type="text"/>
Fiberglass Board	<input type="text"/>
Fiberglass Batt	<input type="text"/>
Hardboard/Fiberboard	<input type="text"/>
Honeycomb	<input checked="" type="checkbox"/>
Other	<input checked="" type="checkbox"/>

Total number of different core constructions  Used in a single system? Y/N  or Multiple systems constructed differently? Y/N

Are storage components (chassies) metal or laminate/wood?

	indicate if available
Metal	<input checked="" type="checkbox"/>
Laminate	<input checked="" type="checkbox"/>
Wood	<input checked="" type="checkbox"/>

How many manufacturing locations do you have? List plant locations, major operations, and product types manufactured at each.

	#
All operations at a single location	<input checked="" type="checkbox"/>
Panels/Screens	<input type="text"/>
Worksurfaces	<input type="text"/>
Storage	<input type="text"/>

Do you buy and sell any products from a contract manufacturer? List all products that apply and the manufacturer of those products

# of Contract Manufacturers   
 # of Contract Products

Is vinyl a panel textile option? Yes or No

## GREENGUARD Sales Questionnaire Casegoods and Tables

### Manufacturing Questions

What types of products are you interested in certifying? How many products for each type? List product names

Private Office Casegood Systems

Tables

Storage Products

Casework/Cabinetry

### Answers:

10 ~ 15

25

20

25

For Casegood Systems, Storage Products and Casework/Cabinetry:

Are the case/storage bodies metal or constructed of other materials?

Metal and Wood

Are the drawer boxes metal or metal or constructed of other materials?

Metal and Wood

Do you have wood options? If so, for which systems/products are they available?

Are they available on worksurfaces/tops and storage fronts only, or are do you have wood cases/storage bodies?

We have wood cases/storage bodies

Do you have laminate options? HPL and/or LPL (melamine)? For which systems/products are they available?

Are they available on worksurfaces/tops and storage fronts only, or are do you have laminate cases/storage bodies?

Yes we do on all systems/products

Yes we have laminate cases/storage

For Tables:

Are wood options available? For tabletops, bases, and/or edges?

Yes on table tops, bases and edges

What other options are available for tabletop materials? HPL, LPL, melamine, linoleum, etc

Veneer / stone / HPL laminates / melami  
glass

Are there screen dividers or modesty panels available?

Yes

For all:

How many manufacturing locations do you have? List plant locations, major operations, and product types manufactured at each.

Only 1 location in Dongguan.

All wood operations, paint spray and  
some metal cutting / welding

Do you buy and sell any products from a contract manufacturer? List all products that apply and the manufacturer of those products

No