

**General Questions**

Company Name:

Dongguan Cheng Mei Furniture Co., Ltd.

Company Website:

[www.salotto.com.hk](http://www.salotto.com.hk)**Contact Information**

Name:

Joey Kam

Title:

Assistant Engineering Manager

Department:

Development

Mailing Address:

Sheng Li Long Wan Middle road, GuanQiao Jiao Cun, Wan Jiang District,

Dongguan City, GuangDong Province, PRC. Post Code: 523064

Email:

[joeykam@salotto.com.hk](mailto:joeykam@salotto.com.hk)

Phone:

(86) 769-8707 6687

FAX:

(86) 769 8707 6697

Company Size (2008 Revenue in USD):

15 million

For which territories do you want to hold a GREENGUARD license?

USA

North America (includes USA + Canada / Mexico)

USA + EU

North America + EU

USA + ROW (excludes EU and Mexico / Canada)

Worldwide

√

## GREENGUARD Sales Questionnaire Open Plan Workstations

### Manufacturing Questions

What types of systems products are you interested in certifying? How many products for each type? List product names

	Interest	# Systems
Panel Based Workstations - Monolithic and/or Tile Based	<input type="checkbox"/>	
Desking Systems (with screens rather than full height panels)	<input checked="" type="checkbox"/>	10

Do you have wood options? Y/N

How many wood finish systems do you use? #

For which components are wood options available?

indicate if available

Wood Panels?	
Wood Worksurfaces?	<input checked="" type="checkbox"/>
Wood Storage Fronts?	<input checked="" type="checkbox"/>
Wood Trim?	

Are any of the panels constructed with wood frames? If so, for which systems are they available?

	Y/N		Y/N
Wood Frames?	<input type="text" value="N"/>	On all systems?	<input type="text" value="N"/>

What core materials are used in the panels/screens? For example, mineral wool insulation, fiberglass board insulation, fiberglass batt insulation, hardboard, etc.

indicate if available

Mineral Wool	
Fiberglass Board	
Fiberglass Batt	
Hardboard/Fiberboard	
Honeycomb	<input checked="" type="checkbox"/>
Other	<input checked="" type="checkbox"/>

Total number of different core constructions  Used in a single system?  Y/N or Multiple systems constructed differently?  Y/N

Are storage components (chassies) metal or laminate/wood?

indicate if available

Metal	<input checked="" type="checkbox"/>
Laminate	<input checked="" type="checkbox"/>
Wood	<input checked="" type="checkbox"/>

How many manufacturing locations do you have? List plant locations, major operations, and product types manufactured at each.

#

All operations at a single location	<input checked="" type="checkbox"/>
Panels/Screens	
Worksurfaces	
Storage	

Do you buy and sell any products from a contract manufacturer? List all products that apply and the manufacturer of those products

# of Contract Manufacturers	0
# of Contract Products	0

Is vinyl a panel textile option? Yes or No

## GREENGUARD Sales Questionnaire Casegoods and Tables

### Manufacturing Questions

What types of products are you interested in certifying? How many products for each type? List product names

Private Office Casegood Systems

Tables

Storage Products

Casework/Cabinetry

### Answers:

15

10

10

10

For Casegood Systems, Storage Products and Casework/Cabinetry:

Are the case/storage bodies metal or constructed of other materials?

Metal and Wood

Are the drawer boxes metal or metal or constructed of other materials?

Metal and Wood

Do you have wood options? If so, for which systems/products are they available?

Yes for all products

Are they available on worksurfaces/tops and storage fronts only, or are do you have wood cases/storage bodies?

We have wood cases/storage bodies

Do you have laminate options? HPL and/or LPL (melamine)? For which systems/products are they available?

Yes we do on all systems/products

Are they available on worksurfaces/tops and storage fronts only, or are do you have laminate cases/storage bodies?

Yes we have laminate cases/storage

For Tables:

Are wood options available? For tabletops, bases, and/or edges?

Yes on table tops, bases and edges

What other options are available for tabletop materials? HPL, LPL, melamine, linoleum, etc

Veneer / HPL laminates

Are there screen dividers or modesty panels available?

No

For all:

How many manufacturing locations do you have? List plant locations, major operations, and product types manufactured at each.

Only 1 location in Dongguan.

All wood operations, paint spraying and  
some metal cutting / welding

Do you buy and sell any products from a contract manufacturer? List all products that apply and the manufacturer of those products

No