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## **Certification Process and Timetable**

### **Process**

<u>Steps</u>	<u>Description</u>
1	Complete Manufacturing Questionnaire
2	Provide Quotation for Certification
3	Sign Agreement
4	Initial Payment of Certification Funds
5	Manufacturing Review
6	Select Samples and Testing
7	GREENGUARD Certification Testing
8	After successful tests and payment of final certification fee, the GREENGUARD Certification is issued.
9	Quarterly Test and Annual Review

## **Timetable**

<u>Step</u>	<u>Description</u>	<u>Estimated Time</u>	<u>Responsible</u>
1	Product Matrix Communication (preparation for manufacturer review)	1 week	Manufacturer / GREENGUARD
2	Manufacturer review	1 or 2 working days per location	GREENGUARD
3	Matrix complete (document for manufacturer review)	1 week	Manufacturer / GREENGUARD
4	Profile study test material selection	1 week	GREENGUARD / Manufacturer
5	Profile study test material preparation	1 week	Manufacturer
6	Ship Samples	1 week	Manufacturer
7	Profile study test and report	1 month	AQS Lab
8	Certification “test product” selection and communication	1 week	GREENGUARD / Manufacturer
9	Certification “test product” preparation	1 week	Manufacturer
10	Ship Samples	1 week	Manufacturer
11	Certification testing and report issued	1 month	AQS Lab
12	GREENGUARD certification	1 working day	GREENGUARD

## Quotation for Technology Desking (Trading / Dealing Desk) Worldwide License

	US Dollars
<u>Testing</u> (Includes Profile Study, Initial Certification Testing, Quarterly Testing for Year One)	\$ 26,730
Licensing and Administration (Application Fee, Manufacturing Visit and Year One License Fee)	\$ 19,250
<b>INITIAL INVOICE SET FOR ACHIEVEMENT and YEAR 1</b>	<b>\$ 45,980</b>

<u>Testing</u> (Includes Annual Certification Testing, Quarterly Testing for Year Two)	\$ 17,490
Licensing and Administration	\$ 10,450
<b>YEAR 2 (and 3 and 4.....)</b>	<b>\$ 27,940</b>

### Payment Terms

<u>Initial certification plus year one</u>	
60% INVOICE 1 - to be paid upon signing of contract	\$ 27,588.00
40% INVOICE 2 - to be paid upon awarding of certification	\$ 18,392.00
<u>Year 2 and Beyond</u>	
100% INVOICE - to be paid at the end of Year 1 but before Annual Certification Test	\$ 27,940.00

## Quotation for Technology Deskling (Trading / Dealing Desk) USA plus All Asia License

	US Dollars
<u>Testing</u> (Includes Profile Study, Initial Certification Testing, Quarterly Testing for Year One)	\$ 26,730
Licensing and Administration (Application Fee, Manufacturing Visit and Year One License Fee)	\$ 15,950
<b>INITIAL INVOICE SET FOR ACHIEVEMENT and YEAR 1</b>	<b>\$ 42,680</b>

<u>Testing</u> (Includes Annual Certification Testing, Quarterly Testing for Year Two)	\$ 17,490
Licensing and Administration	\$ 7,150
<b>YEAR 2 (and 3 and 4.....)</b>	<b>\$ 24,640</b>

### Payment Terms

<u>Initial certification plus year one</u>	
60% INVOICE 1 - to be paid upon signing of contract	\$ 25,608.00
40% INVOICE 2 - to be paid upon awarding of certification	\$ 17,072.00
<u>Year 2 and Beyond</u>	
100% INVOICE - to be paid at the end of Year 1 but before Annual Certification Test	\$ 24,640.00

## Quotation for Technology Deskling (Trading / Dealing Desk) USA plus China License

	US Dollars
<u>Testing</u> (Includes Profile Study, Initial Certification Testing, Quarterly Testing for Year One)	\$ 26,730
Licensing and Administration (Application Fee, Manufacturing Visit and Year One License Fee)	\$ 14,300
<b>INITIAL INVOICE SET FOR ACHIEVEMENT and YEAR 1</b>	<b>\$ 41,030</b>

<u>Testing</u> (Includes Annual Certification Testing, Quarterly Testing for Year Two)	\$ 17,490
Licensing and Administration	\$ 5,500
<b>YEAR 2 (and 3 and 4.....)</b>	<b>\$ 22,990</b>

### Payment Terms

<u>Initial certification plus year one</u>	
60% INVOICE 1 - to be paid upon signing of contract	\$ 24,618.00
40% INVOICE 2 - to be paid upon awarding of certification	\$ 16,412.00
<u>Year 2 and Beyond</u>	
100% INVOICE - to be paid at the end of Year 1 but before Annual Certification Test	\$ 22,990.00